

## 销售工程师 Sales Engineer

发布时间: 2013-7-30

招聘人数: 1 人

工作地点: 福山区

学历要求: 本科

语言要求: 英语

工作年限: 3

岗位职责: [Objective] Coordinate and troubleshoot all existing customer accounts to maintain favorable conditions for repeat business. Explore and acquire prospective leads to secure new business. Support all objectives for growth of aftermarket sales. Communicate within the market on a continuous basis to promote a positive image of the company. [Responsibilities] 1. Will create a sales plan and policy within his/her territory and for his customers, expand market share. 2. Will create, based on contacts with his customers: (1)Travel schedule (2)Quotes based on visits or request for quotes together with the responsible VMI/EPE Area Sales Manager and/or Project Manager (3)Visit reports. (4)Ensures that information received is downloaded into the sales management system (5)Replace colleagues if needed. (6)Act according to the general instructions in respect to sales activities as they are outlined by the VMI management. (6)Process customer spare part orders including maintaining inventory

资格要求: (1)Colleague/University Degree or above, Major in mechanics or electronics (2)Two years working experience in sales or service dept. in foreign invested company. (3)Proficient in English, both oral and written (4)Skilled at Word, Excel & PPT (5)Good in communication, coordination, and teamwork, etc.